

## Membership companies

**Inform:** this basic level delivers an information service. MEDVIA forwards information on general healthtech developments and spearhead cluster events to the *inform* members.

**Connect:** this first tier provides full access to the services offered by MEDVIA. Members subscribing to the *connect* level receive the following benefits:

- access to all MEDVIA events and networking sessions
- reports on innovation roadmaps and business opportunities
- favourable rates for training courses and seminars
- favourable rates for services supporting your organisation in your innovation path
- participating in project brokering sessions for innovation funding
- participating in the thematic working groups for the annual project call

**Cultivate:** this mid-tier provides all the benefits of the *connect* membership level and adds a personalised service level through a MEDVIA account manager. Each year, the member will be offered the opportunity to participate in a number of one-on-one sessions to:

- explore your needs and priorities with MEDVIA
- enable an active lookout within MEDVIA for opportunities that match your needs
- provide discrete mediation to identify project partners
- get tailored insights in the healthtech roadmaps and upcoming calls for projects

**Carry:** the high-end tier comprises all benefits of the lower tiers and adds potential impact on the MEDVIA organisation through:

- participating in the governance of MEDVIA
- having voting rights at the general assembly of MEDVIA, hence have direct impact on the priorities, programmes, calls and services
- being eligible for the Board of Directors
- taking up the role of chairing the advisory councils/workgroups
- exempted from success-based fees when participating in the annual project call

|  Categories & services |  Start-ups < 3 years |  Micro < 10 FTE |  Small < 50 FTE |  Medium < 250 FTE |  Large >250 FTE |
|---|---|--|--|--|--|
| Inform  | 0   | 200  | 400  | 700  | 900  |
| Connect   | 200   | 750  | 1.500  | 3.100  | 5.000  |
| Cultivate   | 700   | 1.800  | 5.000  | 8.000  | 19.000   |
| Carry   | 1.600   | 3.000  | 8.000  | 14.000   | 35.000   |